

# **Procurement Procedures**

# **Quick Reference Guide**

This Quick Reference Guide (QRG) will help Consultants<sup>1</sup> acquire a better understanding of the Procurement Procedures of the **Green for Growth Fund Technical Assistance Facility** (GGF TAF) when taking part in a Tender Process. The QRG should only be used as a supportive tool. Please always refer to the **Procurement Procedures** document on the GGF Tender Documents when taking part in a tender process.

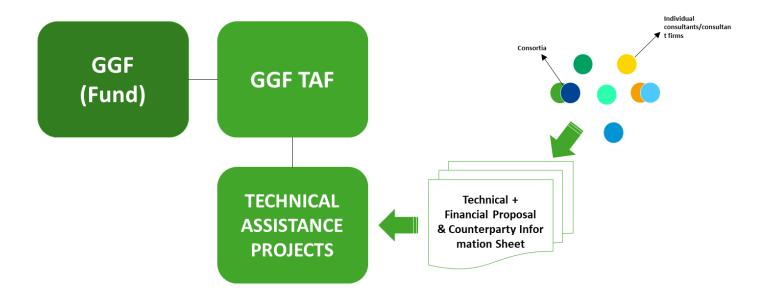
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<sup>&</sup>lt;sup>1</sup> The word Consultants refers to both, individual consultants and consulting firms.



# WHAT IS THE GGF TAF?

The Green for Growth Fund Southeast Europe SA, SICAV-SIF ("Fund"), aims to contribute to enhancing energy efficiency and foster renewable energies, predominantly through the provision of dedicated financing to businesses, households and public entities via partnering with financial institutions and direct financing. Recognizing the diverse spectrum of development of the EE/RE industry and the need to raise awareness and knowledge of EE/RE in the Fund's Target Partners, provision of **targeted technical assistance** is key to the success of improved energy efficiency and expanded renewable energy delivery in the region. The TA Facility's activities and projects shall support the Fund in achieving its goal to contribute to enhancing energy efficiency and foster renewable energy and are therefore closely linked to the investment process.



The TAF and GGF partner institutions carefully select consultants and/or further service providers with international and/or local expertise in a joint vetting process.



# **GENERAL PROCESS DESCRIPTION**

Procurement Procedure

**Evaluation and** Submission of Tender Remuneration Procurement by GGF by the Consultant For Open, Restricted, and Selective: Bidder must submit Four-step approach Tender via e-mail in three Types of Procurement: separate emails: 1. Evaluation of Technical 1. Technical Proposal Proposal on submission - Open tendering 2. Financial Proposal date. Quality evaluated - Restricted tendering under award criteria 3. Counterparty - Selective tendering Information Sheet (when 2. If applicable, interviews requested) - Single Sourcing\* with the consultant \*For Single Sourcing: TAF 3. Evaluation of the Manager contracts financial proposal for Exceptions: Fast-track activities directly to the bidder obtaining a procedure service providers. minimum of 55 points in Step 1 and 2 Important: No information related to the 4. Selection of the winning financial proposal shall be bidder and contract included in the Technical negotiations Proposal.

For more details on each individual part, please refer to the following pages.



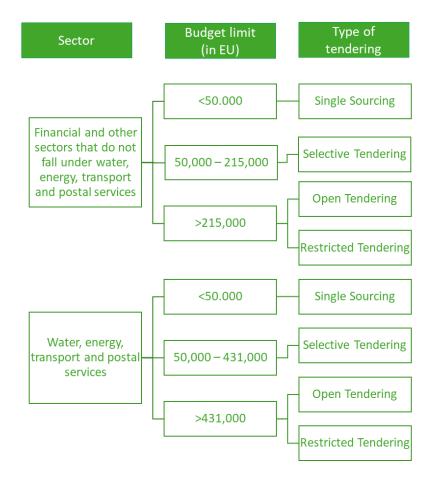
# SUBMISSION OF A PROPOSAL

#### 1. Identifying the type of process based on budget range

Please pay close attention to the 'type of project' (open, restricted, selective, single sourcing), which is directly aligned to the budget proposed.

#### **Exception:**

Fast-track Procedure (For more information please refer to Procurement Procedures document)





### 2. Procurement procedure based on tendering process

# Open tendering

Publication of **RfP** on GGF Website and other relevant platforms

# **Restricted tendering**

- 1. Publication of EOI
- **2**. Establishment of shortlist
- **3.** Approval of shortlist
- **4.** Submission of RfP to candidates

# **Selective tendering**

- **1.** Establishment of a shortlist based on the consultant database
- **2.** Approval of shortlist
- **3.** Submission of **RfP** to candidates

# **Single Sourcing**

The GGF TAF Manager contracts activities directly to the service providers. The criteria match the given project requirements in terms of professional expertise, specific technical abilities, regional experience and languages among others.

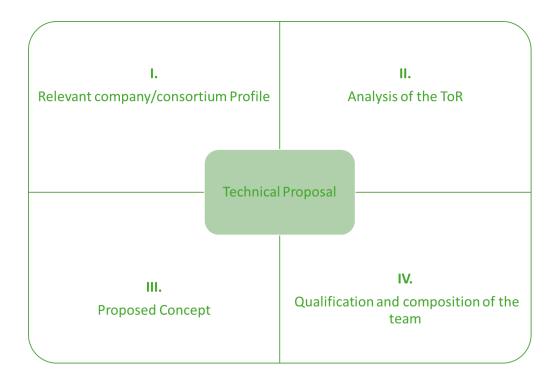
For more details please refer to the document Procurement Procedures.



### 3. Content preparation

### **Technical Proposal**

The Technical Proposal should address the requirements of the **project specific Terms of Reference (TOR)** and comprise the following:



For specific details please refer to the document **Procurement Procedures**.



### **Financial Proposal**

The Financial Proposal shall be structured using the **Budget Template**, which can be download here:

There are two types of budget templates:

A. For impact assessment services

B. For other services

YOU ARE HERE: Technical Assistance » Tender Documents

#### **Tenders**

The GGF Technical Assistance Facility (GGF TAF) works with consultants to ensure successful implementation of technical assistance programs and projects. The TAF and GGF partner institutions carefully select consultants and/or trainers with international and/or local expertise in a joint vetting process.

Procurement Documents of GGF TAF

Bidders who have been invited to submit a proposal may download the procurement documents here:

Procurement Procedures
Counterparty Information Sheet
Budget Template
CV Template

#### **GGF TAF Budget Templates**

#### A – Budget template for impact assessment services

			All fig	ures in EUR <sup>a</sup>
1. Expert Fees (Remuneration)				
Name		Total days	Expert Rate	Total
Help-desk support to the Financial Institution**				
Staff training***				
Sub-total Fees				
2. Impact Assessment Rates (Remuneration)				
Type of Impact Assessment (IA)	No. of IA, up to:	Rate per IA		Total
Simple confirmatory IA				
Detailed confirmatory IA				
Ex-post Verification				
Holistic Impact Assessment				
Sub-total IA Rates				
TOTAL				

<sup>\*</sup>excluding VAT and withholding tax; if VAT or other tax is applicable, please define its amount separately

#### ${\bf B-Budget\ template\ for\ other\ services}$

All figures in EUR\*

1. Expert Fees (Remuneration)					
Name, Job Title	Days in the field	In home office	Total	Expert rate	Total
Total Expert Fees					

#### 2. Per Diems

Place	Number	Amount	Total
Total Per Diems			

#### 3. Accommodation

Place	Number	Amount	Total
Total Accommodation			

#### 4. Travel

Routing	Number	Amount	Total

International

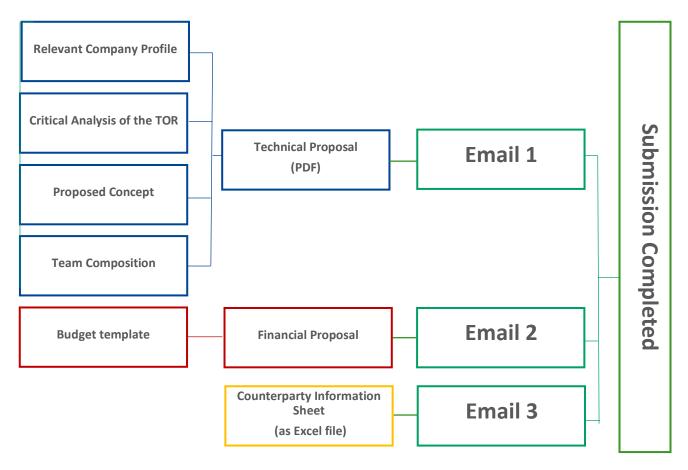
<sup>\*\*</sup> estimated number of expert days per quarter will be defined in the ToR

<sup>\*\*\*</sup> if required in the ToR



### 4. Submitting the proposal

Content of the proposal:



For specific details please refer to the document **Procurement Procedures**.



### 5. Tender Evaluation

### Weight of the content



For specific details please refer to the document **Procurement Procedures**.



### Steps of evaluation

